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ORIGINAL ARTICLE

PsyCh Journal

Focusing on the positive or the negative: Self-construal moderates negativity bias in impression updating

Dandan Xie[1] | Suya Chen[1] | Yanhong Wu[1,2]

[1]S P C S , P U , B , C .

[2]B K L B M H ; K L M P , M E , P U , B , C .

Correspondence
Y W , W B , P U , Y R N 5, H D , B 100871, C .
E : @ .

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Abstract

N . A . T . I 1, (, ,) . R , . M , . T 1, 2. P . T . T . T .

KEYWORDS

INTRODUCTION

A . I . F , . H , . A ; , . C . I , , , . C , , (B ., 2001; H ., 2010; J & T , 2018; K & C , 2003; S ., 2004; W ., 2000). T . T . A , (S & C , 1989) : . S , (M -S ., 2013; M -S & T , 2016). T (J ., 2013; ., 2001), (V ., 2008), H . F ,

T (N , 2006), (J ., 2013; K ., 2020). E (C ., 1995; S ., 2020; V & S , 2013). I . S : “ ” (N & S , 1992). E “ ” (F ., 2012; R ., 2009). T , . F , C . (2021) : , U , . A S (M & K , 1991). P . T T , . T . C , (C ., 2011; M & K , 1991; S , 1994) (M & K , 1991). F , (M ., 2008), (K & N , 2014; O , 1998), (M ., 2020). T W , . F , . I , , , . T , S I . R (P , A ., 2015; P , G , ., 2015). T . T . I , . I (M ., 2010) (M ., 2022). I . I , , , . O . P Y (2020) , . R . I , . H , (P ., 2021). F , , , (H ., 2017; M ., 2015). T . H (.,) , (H ., 2017; M ., 2022). E , . W . I 1, (S ., 2018),

. P . T (S ., 2018). T , . M , (DGM), (S ., 2003). B DGM, (LMM). I 2, 1, (K ., 2020; M -S ., 2013; M -S & T , 2016).

W ( ) ( ) . T , .

STUDY 1

Method

P

S , . T 59 , 19–29 ($M = 21$, $SD = 2.46$), 40 . A L H F (2009), 2 50 1 10 . W 25 59 , 1475 . W 46 ; , 13 (IIDI) . A . T C P H A S S P C S , P U .

P

P . I , A 20 CNY (3.13 USD) B 20- ; A B 20 CNY. I A B . F , F 1, A 5 CNY 15 B. I A , A , B 20 . P . A , B . T : B, A. H , . T , A' , A. P . I , A, A .

P 1: A , D DS7 . P 8- (1 = , 8 =). W 1 A . T , 7, .

P 2: *B*

P 50 . A , . F , A . P , (F 1). P , 9- (1 = , 9 =). A , , 9- (1 = , 9 =). T κ ' " ," , 0 ( ) 1 ( ) (S ., 2018). T κ , . T , (S ., 2018; C ., 2014). T (κ) (

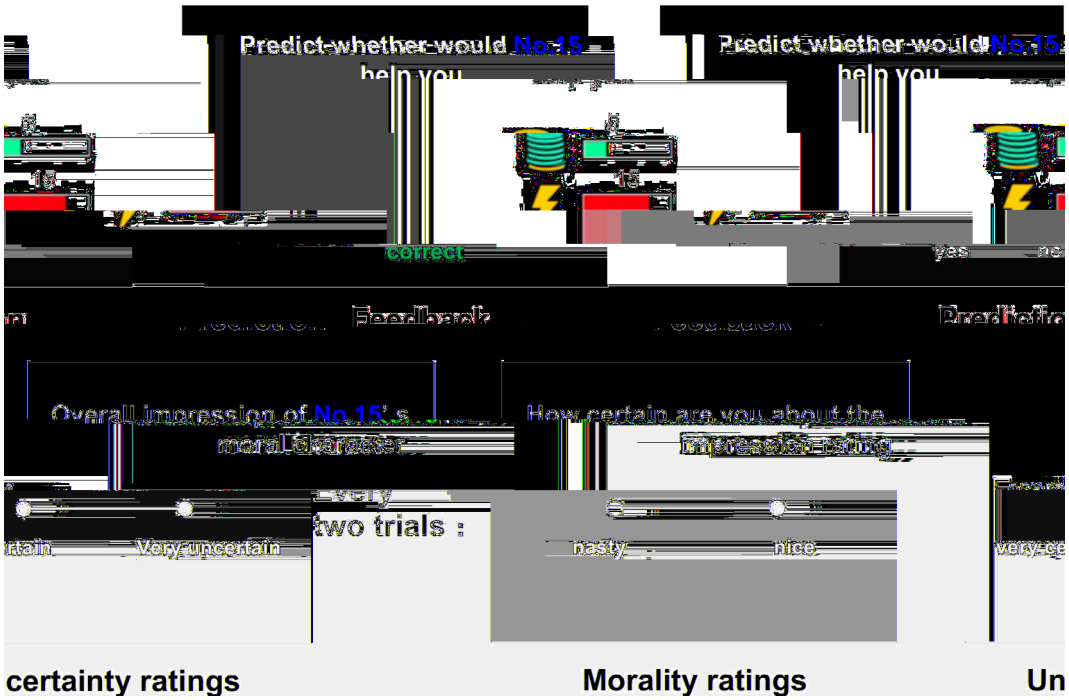

FIGURE 1 E .U , , , ; , .

K) . W (*K* = 0.8 , 0.2 , 0.5). T 4 CNY (, D S1) 4 CNY. S , 0.25 CNY 1 CNY. H , 32. T , κ, , κ, 0.5. T . T . T κ = 0.5 .

P 3: A

P A, . T , . B 3 , . F , S -C S (S , 1994) . T (., I ; α = 0.821). T 12 (., I ; α = 0.725). P 7- (1 = , 7 =). F IIDI, (L ., 2018; M ., 2014; T ., 2021). T , . W , (D S1).

LMM

W R 4 (B ., 2014), B C (2018). P ( ) (S ., 2018). F , . I , . T , , 9 9 . W , (D S1).

W LMM, (), IIDI
( ), × IIDI. I, ; (B & C ,

LMM

LMM , IIDI
. T
T 1. T A (AIC)
351.11. IIDI
, $= -0.351$, $F_{(1,\ 104.85)} = 4.328$, $= .040$. T
, $= 0.507$, F

TABLE 1 L M E M R S-C , D I S 1

Fixed effects	Estimate	*SE*	95% CI	*F*	*p*
I	0.880	0.138	0.611, 1.148	40.653	.000
IIDI	−0.351	0.169	−0.678, −0.023	4.328	.040
D	0.507	0.164	0.187, 0.828	9.593	.003
IIDI × D	0.653	0.200	0.262, 1.045	10.667	.002
Random effects			**Variance**		***SD***
P (I)			0.332		0.576
R			0.791		0.890

N : M : ~ * IIDI + (1 |).
A : CI = ; IIDI = .

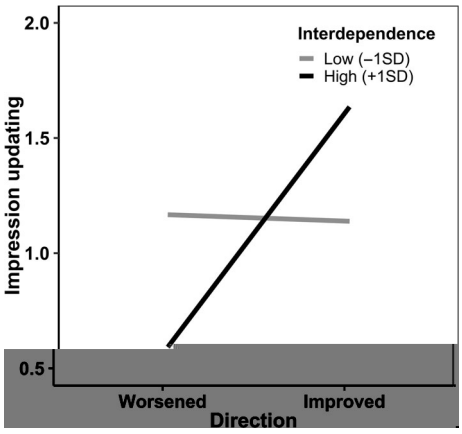

FIGURE 3 T – (IIDI). T ;

TABLE 2 D G M P E S-C M R W A .

Fixed effects	Estimate	*SE*	*df*	*t*	*p*
L -1					
I	7.011	0.160	1410	43.886	.000
TIME·A	0.034	0.010	1410	3.388	.001
TRANS	−0.765	0.126	1410	−6.069	.000
POST	−0.047	0.024	1410	−1.950	.051
L -2					
I	7.011	0.160	1407	43.804	.000
TIME·A	0.034	0.010	1407	3.301	.001
TRANS	−0.765	0.120	1407	−6.348	.000
POST	−0.047	0.024	1407	−1.970	.049
IIDI	0.187	0.196	57	0.958	.342
TIME·A × IIDI	−0.005	0.013	1407	−0.386	.700
TRANS ×					

, , . T . I , , , . T 2 . S , , .

STUDY 2

S 2 1 . T (., K ., 2021; M -S ., 2013) . G , 1 . T 1 . C (.,), . S 2 1. I 2, . W DGM 2 .

(L H & F , 2009). W 2 1,

Method

P

W 250 , (C ., 2023) (.). T P P 3 (P ., 2019). N . T 231 (104), 18–48 ($M = 24$, $SD = 5.44$). A C , 81.6% , 10.8% , E , 2772 ( ). A . T C P H A S S P C S , P U .

M

B , 166

M -S (:// /). W C C . A 40 , 206 (., H). F (22), 18–28 ($M = 22$, $SD = 2.99$) : , , , (/). A , 90 (45 , 45) . T T 18 , T . S , T . T (, $F_{(1, 30)} = 0.193$,

T ., 2021). H . T 0.721 0.789, . P 18 . B , . E . E . P . A , (1 = , 9 =), T : ( ), ( ), ( ). T . W ( ); I ( ); ( ) ( ) P , . T 18 . A .

Results

LMM

A 1, LMM R. I , , (M -S ., 2013). W LMM, ( ), ( ), B 2 , . T , . W *A* *F*, , . *M* .

T LMM 2 T 4. T AIC 9645.40. T IIDI 2, = −0.062, $F_{(1, 240.17)} = 0.071$, = .790; = −0.161 $F_{(1, 10)} = 0.859$ = .376. B , , 1, IIDI, = 0.200, $F_{(1, 2518.00)} = 7.248$, = .007. S IIDI (*M* = 4.298, *SD* = 2.338; *M* = 4.030, *SD* = 2.524), = −0.283, (2585) = −4.308, < .001; IIDI , , (*M* = 4.333, *SD* = 2.342; *M* = 4.295, *SD* = 2.408), = −0.039, (2585) = −0.598, = .550 (T 4, F 5). I , , .

C IIDI

A 1, IIDI . T 1: IIDI (230 = −0.156, = .018). A 1 2, IIDI , .

Discussion

S 2 1. T 2 1, IIDI . T , , , , , , (C ., 2021). H , . S , 1 , 2, . T , .

GENERAL DISCUSSION

W ’ . T . T , . T , , , . T , , , .

TABLE 4 L M E M R S -C , D I S 2.

Fixed effects	Estimate	*SE*	95% CI	*F*	*p*
I	4.153	0.184	3.956, 4.672	547.139	.000
IIDI	−0.062	0.232	−0.516, 0.392	0.071	.790
D	−0.161	0.174	−0.511, 0.189	0.859	.376
IIDI × D	0.200	0.074	0.054, 0.345	7.248	.007
Random effects			**Variance**		***SD***
P (I)			4.343		2.084
I (I)			0.085		0.291
R			1.411		1.188

N : M : ~ * IIDI + (1 |) + (1 |).
A : CI = ; IIDI = .

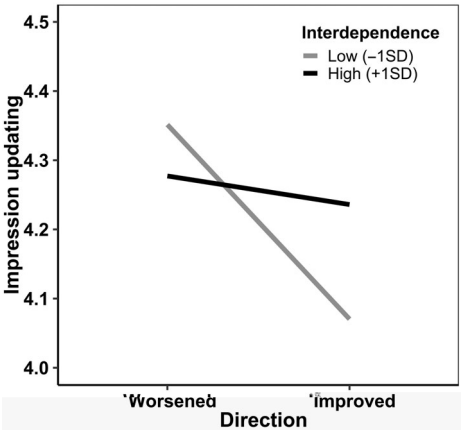

FIGURE 5 T (IIDI). T ;

. G LMM, DGM 1 . T . I , . B I , (K ., 2021; M -S ., 2013; M -S & T , 2016; S ., 2018). W . K , . I T , . T O 1 . I 2, . W . P W , , , E O, E . A IIDI, E (M & K , 1991; O ., 2002). T , 1 . O, . T E (K ., 2009; N ., 2001). H (M , 1984; N ., 2001). P (M & J , 2008, 2010). L ,

( ) ( ), . H , F , 1 2 , . F , 1, , 2 , . S 1 , . A , . H , 2, . M , , , (G ., 2001). T , 1, ( ) , E . S , 1. T F , 1 (., H ; L), 2 . P 1 2, (S & C , 1989), . T 1 2 , , P (B , 1999; M & M , 2019). C , (H ., 2017; P & Y , 2020). T (H & , 2015; K ., 2020; L & C , 2015). S , , (K , 1990). T , . I , . B , . Y . T . I , . I I , . R (S ., 2020). T , . A (J ., 2013; M C , 2008). T , (N & S , 1992). T “ ,” . T (F ., 2012). P . T , . A K . (2020) , . M , (C ., 2011; M ., 2020). A (M ., 2022) , . O (C ., 2021). O , , . T (B & Y , 1986; N & F , 1987; W & K , 2011). P , (B -N & H , 2010), (M ., 2015), (W ., 2013), (P & Y , 2020) (C ., 2012). B , . T ,

(H ., 2017; X ., 2019). O
W DGM,
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LMM. I
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(POST × IIDI). I
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W D I C. B E.

CONFLICT OF INTEREST STATEMENT
O

ORCID
D :// /0000-0001-8213-2151
 :// /0000-0002-8672-1591

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